



Paulo Larrain

Partner

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[VCARD](#)

Paulo Larrain focuses his practice in corporate matters, mergers and acquisitions, project financing and capital markets. He has participated in several processes of acquisition of companies and / or assets through private processes or bids, both in Chile and abroad, representing both buyers and sellers. Among these, he has represented the Government of Chile in privatization processes of state-owned companies and various bidders in public and private bidding processes, including private equity funds and strategic buyers or sellers in different industries including banking, telecommunications, insurance, retail, education, auditing, energy, mining, oil & gas, technology, utilities, financial services and infrastructure. Paulo also advises several multinational companies in their operations in Chile.

In addition, he is a member of DLA Piper's Management Committee.

EXPERIENCE

Employment History

- Partner, 2007 to date
- Partner Morales, Noguera, Valdivieso & Besa, 1998-2007
- Morrison and Foerster LLP, Washington DC, 1997
- Cleary Gottlieb Steen & Hamilton, New York, 1997-1998

Experience

- **Waterlogic:** Advise in the acquisition of Aquafree, Chile's largest point-of-use water dispenser company
- **Zurich:** Advise in the acquisition of Euroamerica Seguros de Vida S.A.'s life insurance portfolio
- **Messer Group – CVC Capital Partners:** Advise in the acquisition of gas assets from Praxair Chile
- **Apollo Global Education:** Advise in the sale of IACC and the control transfer of UNIACC
- **Riverwood Capital Partners:** Advise in the acquisition of 88% of the shares of Nubox (Chile and Colombia)
- **Zurich:** Advise in the acquisition of Euroamerica Administradora General de Fondos S.A.
- **Atiaia:** Advise in the sale of two hydro power projects in Chile
- **Trilogy Natural Resources:** Advise in the acquisition of 25% of Forestal Casino
- **Elis:** Advise in the acquisition of Albia S.A. and Servicios Hospitalarios S.A.
- **Komax:** Advise in the acquisition of Comercial IMG S.A.
- **Granarolo:** Advise in the acquisition of Bioleche Lácteos SpA
- **Humus Capital Partners and GTD Group:** Advise in the acquisition of EMSA

Related Services

- Corporate & M&A
- Private Equity
- Inbound & Outbound Capital Investments
- Banking & Finance
- Capital Markets
- Corporate Governance & Compliance
- Insurance

- **Assa Abloy:** Advise in the acquisition of ODIS
- **TüV Rheinland:** Advise in the acquisition of Integra Limitada
- **Oaktree – Agro Merchants:** Advise in the acquisition of Frigoríficos Andinos S.A.
- **Sibelco:** Advise in the acquisition of Cales El Volcán Limitada
- **Riverwood Capital Partners and Megeve Group:** Advise in the acquisition of Synapsis
- **Ernst & Young Chile:** Advise in the acquisition of JMA
- **Exim Licensing:** Advise in the sale of Exim-Agosin Limitada
- **Katari:** Advise in the acquisition of Hotel Refugia Limitada
- **Victoria Capital Partners:** Advise in the acquisition of Energy Fitness, Aqua Fitness and Hard Candy Fitness
- **Linzor Capital Partners:** Advise in the acquisition of 30% of the shares of Komax S.A.
- **Ryssen Alcools:** Advise in the acquisition of Pamsa's alcohol business
- **Masonite International:** Advise in the acquisition of Masisa's door business
- **CIT:** Advise in the sale of CIT Leasing Chile Limitada
- **Linzor Capital Partners:** Advise in the acquisition of Tiendas EFE y TASA in Perú.
– Awarded as "Private Equity Deal of the Year 2012" by *LatinLawyer*
- **Synapsis:** Advise in the acquisition of AQB S.A. and AGI-TEK S.A.
- **Burner Systems International:** Advise in the acquisition of assets
- **Cruz Blanca:** Advise in the acquisition of Clínica Santa Lucía
- **Linzor Capital Partners:** Advise in the sale of Hoyts Cinemas (Chile, Brazil, Argentina and Uruguay)
- **Riverwood Capital Partners:** Advise in the acquisition of Synapsis (Chile, Brasil, Argentina, Colombia and Perú)
- **Palmfund Capital Partners:** Advise in the sale of 100% of the shares of Legal Publishing to Thomson Reuters
- **Hoyts Cinemas:** Advise in the acquisition of National Amusement, Inc.'s business in Chile
- **Admiralty Resources NL:** Advise in the sale of Vallenar Iron Company
- **Santa Barbara Resources:** Advise in the acquisition of mining assets
- **Quiñenco – Luksic Group:** Advise in the sale of Madeco's cable business to Nexans
- **Cascal:** Advise in the acquisition of Servicomunal and Servilampa
- **Linzor Capital Partners:** Advise in the merger of Cruz Blanca with the medical business of Grupo Said
- **Palmfund Management LLC:** Advise in the acquisition of Lexis-Nexis Chile
- **Apollo Global Education:** Advise in the acquisition of the control of UNIACC
- **PPG Industries:** Advise in the acquisition of Renner Sayerlac (Chile, Brasil, Argentina and Uruguay)
- **Government of Chile:** Advise in the privatization of EMOS and ESSBIO
- **Linzor Capital Partners:** Advise in the acquisition of Hoyts Cinemas (Chile, Brazil, Argentina and Uruguay)
- **Ernst & Young Global:** Advise in the acquisition of Langton Clarke (former Arthur Andersen firm in Chile)
- **Assa Abloy:** Advise in the acquisition of POLI
- **Ernst & Young Global:** Advise in the acquisition of Medina Zaldivar (former Arthur Andersen firm in Perú)

Pro Bono

- Director of Red de Alimentos

Others

- Member of the Discipline Court of the National Sport Federation of Chilean Rodeo

CREDENTIALS

Admissions

- Chile (1993)

Recognitions

- Chambers & Partners Global (Corporate and M&A)
- Chambers & Partners Latin America (Corporate and M&A)
- The Legal 500 (Corporate and M&A, Banking and Finance)
- IFLR 1000 (Corporate and M&A, Project Finance)
- Best Lawyers (Corporate and M&A – 2019-2020, Banking and Finance – 2019-2020, Capital Markets – 2020)
- Latin Lawyer 250 (Corporate and M&A, Anticorruption Investigation and Compliance)
- LACCA Approved (Corporate and M&A)
- LACCA Approved (Thought Leader 2019)
- Leaders League (Corporate and M&A)
- Latin Lawyer National (Corporate and M&A, Anticorruption Investigation and Compliance)

Languages

- Spanish and English

Education

- Law, School of Law, Universidad de Chile, 1992
- Master in Law (LL.M), Duke University, North Carolina, 1997

Academic Activity

- Professor of “Mergers and Acquisitions” at the LL.M program of Pontificia Universidad Católica de Chile School of Law, 2003-2008

Membership

- Chilean Bar Association

INSIGHTS

News

- [Los mejores estudios de abogados y profesionales líderes según The Legal 500](#) (Diario Financiero – 11 Septiembre 2019)
- [Chambers and Partners 2020](#) (El Mercurio – 15 Agosto 2019)
- [Fusiones y Adquisiciones – M&A: Tendencias actuales a nivel global y en Chile](#) (EstadoDiario – 25 Julio 2019)
- [M&A report Spanish-speaking LatAm: January-February 2019](#) (Latin Lawyer – 10 Junio 2019)
- [Complejidades en aprobación de fusiones y adquisiciones marca discusión de la IBA en Chile](#) (Diario Financiero – 21 Marzo 2019)