



## Felipe Massardo

Associate

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Felipe Massardo concentrates his professional practice in the Energy and Natural Resources area, especially in project development, environmental analysis, and general health matters for clients in the energy, infrastructure, construction, transportation, and telecommunications sectors.

In the Projects and Infrastructure area, Felipe advises clients in M&A processes, asset viability, and critical issues for developing infrastructure projects such as sea and land ports, large-scale industrial facilities, and drafting and negotiating EPC, EPCM, and O&M contracts.

In addition, Felipe is part of the area of Regulated Markets, in which he advises domestic and foreign clients from different industries in bidding processes, public works concessions, sanctioning procedures before various sectorial authorities, and litigation before specialized courts.

## EXPERIENCE

### Employment History

- Associate, 2016 to date
- Foreign associate at DLA Piper LLP (US) - San Diego office, 2022 -2023
- Research trainee, Centre for Energy, Petroleum and Mineral Law and Policy, University of Dundee, Scotland, 2021

### Experience

#### Energy & Natural Resources:

**Solarcentury Chile SpA:** Advised the client submitted an offer in the bidding process carried out by the Ministry of National Assets to obtain a concession of public lands for the development of three solar energy projects.

**Coca-Cola de Chile S.A.:** Advised on the new obligations that arose for the client due to the entry into force of Act 20,920, establishes a framework for waste management, extended producer responsibility, and the promotion of recycling.

**E.ON Climate & Renewables Chile SpA:** Permanent advice in corporate matters related to the landing of the Company in Chile for the development of energy projects in our country.

**CarbonFree Technology:** Advised on acquiring and developing more than 20 solar projects. Also, permanent legal assistance related to environmental and electric matters arises in the context of the development of the projects owned by the client.

## Related Services

- Energy & Natural Resources
- Projects
- Public Law
- Regulated Markets
- TMT (Telecoms, Media, Technology)
- Project Finance

**Sky Solar Holding Ltd.:** Advised on due diligence processes and drafting and negotiating relevant contracts for acquiring photovoltaic plants and transmission lines. Also, permanent legal assistance related to environmental and electric matters arose in the context of the development of the projects owned by the client.

#### **Regulated Markets:**

- **Uber:** Advised Uber Chile regarding multiple regulatory matters, including the bill of law that intends to regulate the services provided by online platforms, which is currently being discussed at the Chilean Congress. Also, permanent counseling regarding applicable regulations regarding consumer protection and other relevant sectorial laws. Our advice includes diverse matters related to Uber Eats, especially regarding health and food applicable rules.
- **Airbnb:** Regulatory advice in the process of knowledge of the Chilean market, especially in matters of tourism and hotel regulations and its applicability to the app developed by the client.
- **BASF Chile:** Advised on matters related to the Agriculture and Livestock Service (SAG), the Regional Ministerial Secretaries of Health, and the applicable regulation of pesticides and other controlled substances.
- **Kimberly-Clark Chile:** Permanent counseling to the client in matters related to consumer protection and applicable regulation to the products of its line of business.

#### **TMT (Telecommunications, Media, Technology):**

- **Canal Dos S.A.:** Advised on the applicable regulation of the TV sector and representation before the National Television Council (CNTV) in administrative procedures.
- **American Tower Chile S.A.:** Counseling regarding telecommunication permits for installing and operating towers for antennas, as well as on the applicable regulation for concessionaries of intermediate telecommunication services.
- **OneWeb:** Assistance in the regulatory analysis of applicable laws to satellites in Chile, including the client's participation in the Public Consultation process for the national plan "5G para Chile", called by the Undersecretary of Telecommunications.

#### **Project Financing:**

- **Itaú Corpbanca, Banco de Crédito del Perú S.A.S and Banco BICE:** Advised the clients, as lenders, in regulatory, electric, and environmental matters related to the loan facility granted to three Atlántica Yield's entities for the refinancing of the borrower's debt governed under the laws of New York.
- **Sky Solar Holding Ltd.:** Advised on negotiating a credit with project finance guarantees for USD 35,000,000.
- **CarbonFree Technology:** Advised the company on negotiating credit with project finance guarantees for USD 107,000,000.

## **CREDENTIALS**

#### **Admissions**

- Chile (2016)

#### **Languages**

- Spanish, English and Italian

#### **Education**

- Law, School of Law, Pontificia Universidad Católica de Chile, 2015

- Master of Laws (LL.M.) with a specialization in Public Law, Law School, The London School of Economics and Political Science (LSE), UK, 2021
- Course State Aid and Subsidies Regulation, The London School of Economics and Political Science (LSE), UK, 2021
- Course Business Fundamentals, Harvard Business Publishing, 2023
- Diploma in Municipal Regulation and Management, Universidad Andrés Bello, 2024

### Academic Activity

- Teaching assistant "International Public Law", Law School, Pontificia Universidad Católica de Chile, 2013-2021
- Teaching assistant "Professional Ethics," Universidad del Desarrollo, Law School, 2019-2020

### Membership

- Member of the Chilean Society of International Law (SOCHIDI)
- Member of the Italian Chamber of Commerce in Chile (CAMIT)

## INSIGHTS

### Publications

- Editor of the Public Offering Guide for Indigenous People, published by Fundación Aitue, 2020

### News

- [Abogados instan a la industria a prepararse para la primera fecha límite de presentación de informes sobre productos químicos en Chile el próximo año](#) (August 22, 2023)
- [Nueva Ley de Almacenamiento de Energía y Electromovilidad](#) (November 21, 2022)
- [Responsabilidad extendida del productor: Chile y California en una misma dirección para prevenir la contaminación por plástico](#) (July 20, 2022)
- [Nueva Ley De Cambio Climático en Chile: En la Búsqueda de un Nuevo Modelo de Desarrollo](#) (June 24, 2022)
- [Using big data and AI to track ESG criteria: The LatAm experience](#) (January 26, 2022)
- [Solarcentury adquiere terrenos del Gobierno chileno para tres parques solares](#) (July 27, 2020)

### Events

- Webinar organized by Chemical Watch - Enhesa ®: Regulatory Summit Latin America. Chilean chemical industry and latest regulatory developments, London, 2023
- Webinar Regulation of Electricity Storage Systems. Analysis of Chilean and Peruvian Legislation, Peru, 2023